

Reach for a rewarding career as a real estate valuation professional.
Earn your professional designation *AND* a business degree online
...as a part-time student.

The Appraisal Institute of Canada,
The University of British Columbia, and
Athabasca University help you make it happen

A formal agreement between the Appraisal Institute of Canada (AIC), the University of British Columbia (UBC), and Athabasca University (AU) allows you to complete AU and UBC online and distance learning courses to satisfy the educational requirements for AIC's **Accredited Appraiser Canadian Institute (AACI)** designation and AU's 4-year **Bachelor of Commerce** or **Bachelor of Management** degree. You may take AU and UBC courses toward your AIC designation and AU degree on a part- or full-time basis. Additionally, you can arrange for AU to evaluate for course equivalency or transfer credit the college or university courses you've already completed, potentially reducing the number of university courses remaining to complete your AU degree and qualify for AIC accreditation as a valuation professional.



Appraisal Institute of Canada
Institut canadien des évaluateurs

How it works

AIC has identified specific AU and UBC (Real Estate Division) courses that satisfy the educational requirements for AACI designation. These courses can be taken online and through print-based distance education, and also count toward your degree. In many cases, you have the choice of AU courses or equivalent UBC courses, as long as you meet AU's residency and other requirements. An AU **Program Plan** outlines your educational path and can be personalized by an AU School of Business advisor. Subject to pre-requisites, you may take the courses in any order, leaving AU's ADMN 404 for last. Go to www.athabascau.ca/collab/institution.php?info=ubc_aic to consult sample Program Plans.

Your AU degree program will include core courses and electives that will allow you to partially customize your program to your own interests. By completing certain requirements early in the program, you are eligible to be hired as a candidate appraiser, allowing you to gain work experience long before finishing your degree. You could be eligible to apply for your AACI designation less than one year after your degree has been conferred. To qualify for your AACI designation, you will also be required to complete AIC's Standards Seminar and Applied Experience program. For information about AIC and the AACI designation, consult your provincial AIC association. Go to www.aicanada.ca for contact information.

Considering a new career? What does a valuation professional do?

The appraisal of real estate is a multi-faceted profession that brings you into contact with a wide variety of business situations and with diverse individuals. There is ever-increasing demand for feasibility studies and consultative services of a valuation professional. As a result, there is ever-increasing demand for valuation professionals who conform to the highest industry standards. **Valuation professionals earn comparable salaries to other business professionals, often with the added benefits of open-ended earning potential, a flexible schedule, and independent and/or highly dynamic working conditions.**

Rewarding careers are available in:

- private practice
- national corporations
- all levels of government
- lending institutions
- real estate companies
- and development companies

As a valuation professional, you may be called upon to provide a professional opinion or consultative valuation services on:

- current value of property being bought or sold
- future value of property being built
- value for mortgage or lending purposes
- value to assist in investment decisions
- value of property involved in litigation
- verification of damage claims resulting from fire, rain, hail, windstorms and other disasters
- value of property to determine compensation where property is to be expropriated
- value to measure property tax assessments, capital gains and other taxes

As a valuation professional, you will observe, research, and analyze the real estate market, as well as the actions of the people who operate within it. You are interested in facts and will thoroughly investigate the property being appraised. In order to do the job to the best of your ability, you will keep abreast of the current market trends, the general value of real estate in your area, taxes and special assessments and all other factors that affect the value of the property.

The AU Degree Programs

AU Bachelor of Commerce (BComm)

This 4-year, 120 credits degree is designed for students who want a rigorous, technically based business degree with courses in all core business areas. These include marketing, statistics, financial accounting, management accounting, finance, information systems, strategic management, organizational behaviour, and commercial law.

Your BComm program must include a minimum of 30 senior (300-400 level) AU credits including the 3-credit AU course Business Policy ADMN 404, which should be taken at the end of your program.

AU Bachelor of Management (BMgmt)

This 4-year, 120 credits degree program focuses on the general management of resources, markets, and human potential, with unique international and critical perspectives. The program explores in-depth the study and practice of management in a variety of private and public settings.

Your BMgmt program must include a minimum of 30 AU credits including the 3-credit AU course Business Policy (ADMN 404), which should be taken at the end of your program.

Go to www.athabascau.ca for detailed program and course information.

Course Delivery

UBC Real Estate Division Courses – Distance Learning

Most courses are 13 weeks in length. All courses are designed to be completed by distance education, with written and multiple-choice assignments submitted according to a set schedule, followed by a final examination. The Internet is used as a supplemental resource, as well as the use of videos in some courses.

For most courses, the integrated tuition fee includes all study materials necessary for the course, access to the course tutor, and the cost of setting up a final examination. Go to www.sauder.ubc.ca/realestate/general_info/important_dates.cfm and register and pay your UBC course registration fee(s) to UBC on or before the relevant deadline.

AU Courses – Online and Distance Learning

The integrated AU course fee includes tuition, Learning Resources (textbooks and other course materials, regardless of media), and mandatory students' union/alumni association fees. You must register and pay your AU course registration fee(s) to AU by the 10th day of the month before your course starts.



Some AU business courses are offered online (**e-Class**) during semesters starting Sept'04 and Jan'05. Some or all learning

materials and activities are online. One-to-one communication, small group discussion, and online conferencing bring students and instructors together. Go to <http://eclass.athabascau.ca> for a schedule of upcoming e-Classes and computer requirements list.

Individualized Study – At the undergraduate level, AU has over 500 self-paced distance learning courses that start on the 1st day of every month, with six (6) months to finish a 3-credit course and 12 months to finish a 6-credit course. For each Individualized Study course, you will receive a full set of Learning Resources (some may be online) and be assigned a tutor or facilitator you may contact by e-mail and toll-free phone throughout the course.

Getting Started

1. **Contact** the AU School of Business advisor, at sb@athabascau.ca or toll-free 1-888-449-8813, or the UBC Real Estate Division admissions officer, at info@realestate.sauder.ubc.ca or 604-822-8444.
- 2A. **Mandatory – Enroll** as an **AU** student – online at <https://tux.athabascau.ca/banner/jsp/welcome.jsp> – by completing and submitting the General Application Form. Indicate your AU degree program as "Bachelor of Commerce, general" or "Bachelor of Management (four-year), general." Pay to AU the one-time, nonrefundable AU General Application Fee (\$60).
- 2B. **Optional** – Indicate on your Application Form if you wish to have post-secondary **transcripts evaluated** by AU *after* completing six (6) AU credits (\$55), or *before* completing six (6) AU credits (\$200), and arrange for other post-secondary institutions you've attended to send your **official transcripts** direct to AU's Office of the Registrar (1 University Drive, Athabasca, AB, T9S 3A3).
3. If planning on taking UBC Real Estate Division courses, you must also **enroll** as a **UBC** student online at www.sauder.ubc.ca/realestate/registration/admissions.cfm and pay to UBC a UBC Application Fee (\$22).
4. **Contact** the AU School of Business advisor, at sb@athabascau.ca or toll-free 1-888-449-8813, or the UBC Real Estate Division admissions officer, at info@realestate.sauder.ubc.ca or 604-822-8444 for assistance in creating a **personalized Program Plan** to set out your degree path and choose appropriate courses toward your AACI designation and your degree.
5. Register for courses and arrange to pay the relevant course fees at:

Athabasca University  **School of Business**
Canada's  **Open University**

<https://tux.athabascau.ca/banner/jsp/welcome.jsp>



Sauder School of Business
Real Estate Division

www.realestate.ubc.ca

More information is available at www.aicanada.ca and www.sauder.ubc.ca/realestate/programs/aic/index.cfm or www.athabascau.ca/collab/institution.php?info=ubc_aic, or by calling 1-888-449-8813 or 604-822-8444.