

NEEDS-FOCUSED CAREER SERVICES

UBC Sauder's Hari B. Varshney Business Career Centre delivers a range of career coaching, mentorship, and other programs and services to help students explore their career interests, discover hidden talents and connect to the business community.

LESSONS IN LEADERSHIP

Bev Briscoe (BCom 1977), owner and principal of Briscoe Management. headlined UBC Sauder's annual Leaders Reception for 2017. Bev spoke to an audience of UBC Sauder MBAs about influential leadership and how to bring out the best in people.



Career **impact**

employed within 3 months of graduation

MBA 2016



EMPLOYERS*

- Canada Trust
- **Fortinet** lululemon
- Microsoft

employed within 3 months of graduation

PT MBA 2016



EMPLOYERS*

- **BCLC**
- **HSBC**
- RBC
- **TELUS**
- Coastal Health

enhanced their career through promotion or career change

BCOM 2016



MM 2016



employed within 3 months of graduation

MMOR 2016



employed within 3 months of graduation

EMPLOYERS*

EMPLOYERS*

Amazon

Hootsuite

Vision Critical

KPMG

CIBC

EMPLOYERS*

Altus Group Electronic Arts

L'Oréal McKinsey &

Company

KPMG Rogers

- Boeing
- Vancouver Deloitte
- Electronic Arts
- Time Inc

Placing students in global companies through co-op

Close to 20 per cent of third- and fourth-year BCom students spend one or more work terms applying what they learn at local and global companies.



SOLVING TRICKY PROBLEMS

Corey Wong threw himself into a co-op opportunity with technology giant Microsoft to the extent that he won UBC Sauder's Outstanding Co-op Student of the Year award. As a Sales Operation Analyst, he worked directly with team leads from across Canada.



IMPACTING THE BOTTOM LINE

Claudia Pisarek's time with Canadian mortgage company CMLS Financial gave her the chance to work on a variety of projects and procedures during two work terms as a Junior Credit Analyst in Mortgage Analytics and Servicing.

"Their mentorship and trust encouraged me to develop a more analytical approach to problem-solving."

Corey Wong

BCom Class of 2017

"It was rewarding to see how I directly contributed to the divisions' efficiency and bottom line."

Claudia Pisarek

BCom Class of 2017

Experiential learning

Internships are a key part of the UBC MBA experience, with many interns receiving full-time job offers from their internship employer.



CONSTRUCTING A BRIGHT FUTURE

The construction giant Ledcor tasked Kate Lafferty with developing a marine profitability model for its marine division. As a Business Analyst, she was able to apply her skills to a project that directly contributes to the company's expansion goals.



Tour guide industry disruptor Kootour challenged Daniel Nuñez to create an international business development strategy. His MBA experience focusing on tech entrepreneurship helped him to succeed in his Marketing Analyst & Communications role at Kootour.

"My MBA classes gave me a strong understanding of key cost drivers and structured project management."

Kate Lafferty MBA Class of 2017 "Working at a tech startup, I had the opportunity to contribute in many ways and learn about almost every aspect of the company."

Daniel Nuñez

MBA class of 2017

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^{*}Sample of employers