

Strengthening ties and increasing engagement with the community

ROBERT H. LEE
GRADUATE SCHOOL

Growing Together

UBC Sauder's global network

A GROWING GLOBAL PRESENCE

UBC Sauder alumni programming expanded into three exciting new markets—London, San Francisco and Singapore—and strengthened its presence in Vancouver, Calgary, Toronto, Hong Kong and Shanghai. Greater online engagement, through social media, live streaming events, Sauder Square and more, helps global alumni keep in touch and connect with fellow graduates.

BUILDING MEANINGFUL CAREERS

UBC Sauder supports alumni at every stage of their careers. At the Alumni Career Services, part of the Hari B. Varshney Business Career Centre, staff empower alumni to reach their full potential and build meaningful careers. Services include one-on-one personalized career coaching, webinars and workshops, a mentorship program, job postings and a self-serve website with 200+ career management resources. In 2016, over 500 career conversations took place with alumni around the globe.

REACHING CURRENT STUDENTS

Alumni continue to contribute significantly to UBC Sauder by engaging with students directly through avenues such as the Dean's Speaker Series and Commerce Last Lecture. These events augment students' educational experiences and accelerate their professional and personal development. Connecting with alumni expands the students' networks and provides a unique opportunity to connect with entrepreneurs and senior managers, to learn about their career journeys and lessons learned along the way.

BY THE NUMBERS

40,462 alumni in 80 countries
8,492 engaged alumni
910 alumni engaged with students

ALUMNI IN TOP FIVE COUNTRIES

Canada	28,557
China (including Hong Kong)	1,361
United States	1,066
United Kingdom	190
Singapore	159

ENGAGING ALUMNI

949 volunteers
31,098 volunteer hours
\$789,889 estimated value of volunteer hours*

*Based on the average BC hourly wage of \$25.40 (Statistics BC, July 2017)

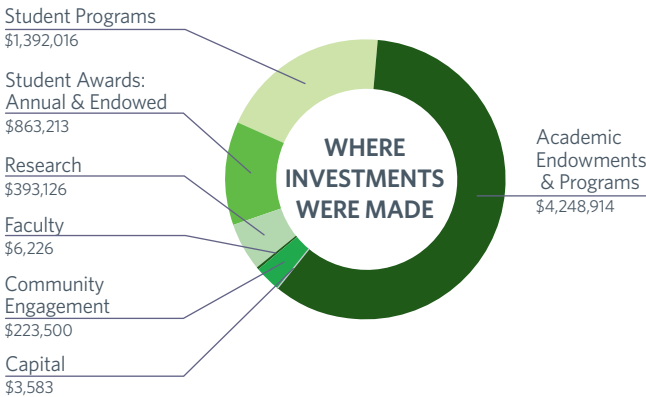
Fundraising

Funds raised between April 1, 2016 and March 31, 2017

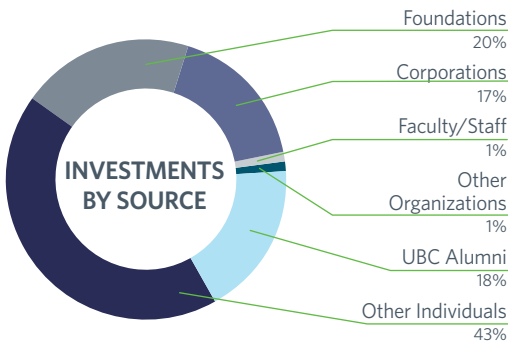
\$7,130,578

2,191 donations

1,032 unique donors
278 first-time donors



UBC Sauder Endowment market value as of March 31, 2017:
\$104,329,020*



*UBC Sauder endowment total includes student award endowments designated for UBC Sauder students, currently valued at approximately \$10 million. These endowments are administered by UBC.

INVESTING IN EMERGING ENTREPRENEURS

Over the past year, UBC Sauder launched Creative Destruction Lab - West, a focused mentorship and investment program for massively scalable tech ventures that uses rigorous critique to challenge ventures to take their concepts to the next level. For more details see page 14 - Nurturing Innovation.

The success of CDL - West hinges on the faculty and staff at UBC and associated universities and community partners who provide the learning experiences, mentorship and funding. Charles Chang, Colin Harris, Bruce Hoeschen, Leigh Sauder

and Patrick Robinson, Chris Bissonnette, Paul Lee, Moe Kermani, Phil Christopher, Jim Davidson and Bill Sauder have joined as Founding Partners: Osler and Scotiabank as corporate partners; and KPMG as educational partner. Their generous support combined with time, energy and resources contributed by the G7 Fellows and Associates, a group of highly accomplished entrepreneurs are already creating new opportunities for emerging companies.

INVESTING WITH IMPACT

In past fiscal years, generous gifts from donors enabled UBC Sauder to expand areas that transform the student experience by:

- Significantly contributing to the **Portfolio Management Foundation**, which provides select BCom students the opportunity to gain experiences that prepare them for careers in the global capital markets and the challenges of work in the global investment industry.
- Supporting the **Caritas Centennial Entrance Awards** and other scholarships that provides financial assistance to academically qualified students who would not otherwise be able to afford studies at UBC Sauder as they make the transition from secondary school and other institutions to UBC.

- Enabling students to participate in the challenge of **real estate case competitions** where they're immersed in complex investment problems in real estate transactions, learn to work within teams and network with industry leaders and corporate partners in an international setting.
- Investing in the self-sufficiency and economic growth of Aboriginal communities through gifts to the **Aboriginal Management Program (AMP)**, a **Ch'nook Aboriginal Business Education** program that integrates Aboriginal values into business education for students from across BC and Canada.