March 2015

Karl Aquino

Sauder School of Business University of British Columbia Vancouver, BC V6T 1Z2 Phone: (604) 822-8378

E-mail: karl.aquino@sauder.ubc.ca

EDUCATION

- 1992 Kellogg Graduate School of Management, Northwestern University, Ph.D., Organization Behavior
- 1989 Kellogg Graduate School of Management, Northwestern University, Masters of Science, Organization Behavior
- 1987 University of Illinois at Urbana-Champaign, Bachelor of Science with Distinction, Psychology

POSITIONS HELD

| 2013-present | Professor, Marketing and Behavioral Science Division, University of British Columbia (Richard Poon Professor of Organizations and Society) |
|--------------|---|
| 2011-present | Fellow, Maurice Young Center for Applied Ethics, University of British Columbia |
| 2008-present | Courtesy Appointment as Professor, Department of Psychology, University of British Columbia |
| 2007-2013 | Professor, OBHR Division, University of British Columbia (Richard Poon Chair of Organizations and Society) |
| 2005-2007 | Associate Professor, OBHR Division, University of British Columbia (Richard Poon Chair of Organizations and Society) |
| 2004–2005 | Secondary Appointment as Associate Professor, Department of Psychology, University of Delaware |
| 2002- 2005 | Associate Professor, Department of Business Administration, University of Delaware |
| 1999-2002 | Assistant Professor, Department of Business Administration, University of Delaware |

 Assistant Professor, Department of Management, Georgia State University
 Instructor, Department of Management, Georgia State University
 Graduate Teaching Assistant, Department of Organization Behavior, Northwestern University

JOURNAL PUBLICATIONS

- Henkel, A., Boegershausen, J., Hoegg, J., Aquino, K., Lemmink, J. Forthcoming. Discounting humanity: When consumers are price conscious, employees appear less human. *Journal of Consumer Psychology*.
- Lin, L., Hoegg, J., Aquino, K. Forthcoming. When beauty backfires: The effects of server attractiveness on consumer taste perceptions. *Journal of Retailing*.
- Tröster, C., Van Quaquebeke, N., Aquino, K. Forthcoming. Worse than others but better than before: Integration social and temporal comparison perspectives to explain executive turnover via pay standing and pay growth. *Human Resources Management*.
- Petelczyc, C. Capezio, A., Wang, L., Restubog, S.D.L., & Aquino, K. 2018. Play at work: An integrative review and agenda for future research. *Journal of Management*, 44: 161-190.
- Skarlicki, D, Kay, A., Aquino, K., & Fushtey, D. 2018. Must heads roll? A critique of and alternative approaches to swift blame. *Academy of Management Perspectives*, 31: 222-238.
- Sheppard, L. & Aquino, K. 2017. Sisters at arms: A theory of female same-sex conflict and its problematization in organizations. *Journal of Management*, 43: 691-715.
- Tolentino, L.R., Garcia, P.R.J.M., Restubog, S., Scott, K.L., Aquino, K. 2017. Does domestic intimate partner aggression affect career outcomes? The role of perceived organizational support. *Human Resource Management*, 56: 593-611.
- Bies, R.J., Barclay, L.J., Tripp, T.M., & Aquino, K. 2016. A systems perspective on forgiveness in organizations. *Academy of Management Annals*, 10, 245-318.
- Boegershausen, Aquino, K., & Reed, A.R. II. 2016. Moral identity. *Current Opinion in Psychology*, 6: 162-166.
- Leavitt, K., Zhu, L., & Aquino, K. 2016. Good without knowing it: Subtle cues can influence moral identity and reshape moral intuition. *Journal of Business Ethics*, 137: 785-800.
- O'Reilly, J., Aquino, K., & Skarlicki, D. 2016. The lives of others: Third parties' responses

- to others' injustices. Journal of Applied Psychology, 101, 171-189.
- Reed, A. II, Kay, A., Finnell, S., Aquino, K., & Levy, E. 2016. I don't want the money, I just want your time: How moral identity overcomes the aversion to giving time to prosocial causes. *Journal of Personality and Social Psychology*, 110, 435-457.
- Xu, D., Cenfetelli, R., & Aquino, K. (2016). Do different kinds of trust matter? An investigation of the three trusting beliefs on satisfaction and purchase behavior in a buyer-seller context. *Journal of Strategic Information Systems*, 25: 15-31.
- Zhu, L., Aquino, K., & Vadera, A. (2016). What makes professors appear credible: The effect of demographic characteristics and ideological beliefs. *Journal of Applied Psychology*, 10: 862-880.
- Frimer, J., Aquino, K., Gebauer, J.E., Zhu, L., & Oakes, H. 2015. A decline in prosocial language helps explain public disapproval of Congress. *Proceedings of the National Academy of Sciences*, 112, 6591-6594.
- Aquino, K., Sheppard, L., Watkins, M., O'Reilly, J., Smith, L. 2014. Social sexual behavior at work. *Research in Organizational Behavior*, 34: 217-236.
- Barclay, L.J., Whiteside, D.B, & Aquino, K. 2014. To avenge or not avenge: Exploring the interactive effects of moral identity and the negative reciprocity norm. *Journal of Business Ethics*, 121: 15-28.
- Gu, J., McFerran, B., Aquino, K., & Kim, T. 2014. What makes affirmative action-based hiring decisions seem (un)fair? A test of an ideological explanation for fairness judgments. *Journal of Organizational Behavior*, 35: 722-745.
- McFerran, B., Aquino, K., & Tracy, J. Evidence for the two faces of pride in consumption: Evidence from luxury brands. *Journal of Consumer Psychology*, 4: 455-471.
- Smith, I., Aquino, K., Graham, J., & Koleva, S. 2014. The moral ties that bind...even to outgroups: The interactive effect of moral identity and the binding foundations. *Psychological Science*, 25: 1554-1562.
- Mulder, L.B. & Aquino, K. 2013. The role of moral identity in the aftermath of dishonesty. *Organizational Behavior and Human Decision Processes*, 121: 219-230.
- Sheppard, L. & Aquino, K. 2013. Much ado about nothing?: Observers' problematization of women's same sex conflict at work. *Academy of Management Perspectives*, 27: 52-62.
- Sieger, P., Zellweger, T., & Aquino, K. 2013. Turning agents into psychological principals: Aligning ownership interest of non-owners by psychological ownership. *Journal of*

- Management Studies, 50: 361-388.
- Skarlicki, D., Hoegg, J., Aquino, K., Nadisic, T. 2013. Does interpersonal injustice affect the strength of your taste and smell? The mediating role of moral disgust. *Journal of Experimental Social Psychology*, 49: 852-859.
- Thau, S., Troester, C., Aquino, K., Pillutla, M., & DeCremer, D. 2013. Satisfying individual desires or moral standards: Preferential treatment and group members' self-worth, affect, and behavior. *Journal of Business Ethics*, 113, 133-145.
- Watkins, M., Smith, L., & Aquino, K. 2013. The use and consequences of strategic sexual performances. *Academy of Management Perspectives*, 27: 173-186.
- Winterich, K., Aquino, K., & Mittal, V, & Swartz, R. 2013. When moral identity symbolization motivates prosocial behaviors: The role of recognition and moral identity internalization. *Journal of Applied Psychology*, 98: 759-770.
- Winterich, K., Mittal, V., & Aquino, K. 2013. When does recognition increase charitable behavior: Toward a moral identity based model. *Journal of Marketing*, 77: 121-134.
- Carson, J., Thau, S., Aquino, K., & Barclay, L. 2012. Do I want to know? How the motivation to acquire relationship-threatening information in groups contributes to paranoid thought, suspicion behavior, and social rejection. *Organizational Behavior and Human Decision Processes*, 117: 285-297.
- Cox, S., Bennett, R.J., Tripp, T.M., Aquino, K. 2012. An empirical test of forgiveness and reconciliation motives' effects on employee's health and well-being. *Journal of Occupational Health Psychology*, 17: 330-340.
- Duffy, M.K., Scott, K.L., Shaw, J.D., Tepper, B.J., & Aquino, K. 2012. Why and when envy leads to social undermining: Development and tests of a social context framework. *Academy of Management Journal*, 55: 643-666.
- Mayer, D., Aquino, K., Kuenzi, M., & Greenbaum, R. 2012 Who displays ethical leadership and why does it matter: An examination of antecedents and consequences of ethical leadership. *Academy of Management Journal*, 55: 151-171.
- Xu, D. Cenfetelli, R., & Aquino, K. 2012. The influence of cue multiplicity on deceivers and those who are deceived. *Journal of Business Ethics*, 106: 337-352.
- Zhu, L., Martens, J., & Aquino, K. 2012. Third party responses to justice failure in organizations: An identity-based meaning maintenance model. *Organizational Psychology Review*, 2, 129-151.
- Aquino, K., McFerran, B., & Laven, M. 2011. Moral identity and the experience of moral

- elevation in response to acts of uncommon moral goodness. *Journal of Personality and Social Psychology*, 100: 703-718.
- Finnel, S., Reed, A. II, Aquino, K. 2011. Promoting multiple policies to the public: The difficulties of promoting war and promoting foreign humanitarian aid at the same time. *Journal of Public Policy & Marketing*, 30, 246-263.
- Galperin, B.L., Bennett, R.J., & Aquino, K. 2011. Status differentiation and the protean self: A social cognitive model of unethical behavior in organizations. *Journal of Business Ethics*, 98:407-424.
- O'Reilly, J. & Aquino, K. 2011. A model of third parties' morally-motivated responses to injustice. *Academy of Management Review*, 36: 526-543.
- Goodstein, J. & Aquino, K. 2010. And restorative justice for all: Redemption, forgiveness, and reintegration in organizations. *Journal of Organizational Behavior*, 31: 624-628.
- Hardy, S., Bhattacharjee, A., Reed, A. II, & Aquino, K. 2010. Moral identity and psychological distance: The case of adolescent parental socialization. *Journal of Adolescence*. 33: 111-123.
- Hekman, D. R., Aquino, K., Owens, B. P., Mitchell, T. R., Schilpzand, P., & Leavitt, K. 2010. An examination of whether and how racial and gender biases influence customer satisfaction. *Academy of Management Journal*, *53*: 238-264. Winner of 2010 *Best Paper Award* for articles appearing in *Academy of Management Journal*.
- McFerran, B., Aquino, K., & Duffy, M.K. 2010. Individual predictors of the commitment to integrity: The role of personality and moral identity. *Business Ethics Quarterly*. 20: 35-56.
- Allen, D.G., Griffeth, R.G., Vardaman, J.M., Aquino, K., Gaertner, S., & Lee, M. 2009. Structural validity and generalizability test of a referent cognitions model of turnover intentions. *Applied Psychology: An International Review*, 58: 709-728.
- Aquino, K., Freeman, D., Reed, A. II, Lim, V.K.G., & Felps, W. 2009. Testing a social cognitive model of moral behavior: The interaction of situational factors and moral identity centrality. *Journal of Personality and Social Psychology*. 97: 123-141.
- Aquino, K. & Thau, S. 2009. Workplace victimization: Aggression from the target's perspective. *Annual Review of Psychology*, 60: 717-741.
- Berdahl, J. & Aquino, K. 2009. Sexual behavior at work: Fun or folly. *Journal of Applied Psychology*, 94: 34-47.

- Freeman, D., Aquino, K., & McFerran, B. 2009. Overcoming beneficiary race as an impediment to charitable donations: Social dominance orientation, the experience of moral elevation, and donation behavior. *Personality and Social Psychology Bulletin*, 35: 72-84.
- Rupp, D.E. & Aquino, K. 2009. Nothing so practical as a good justice theory. *Industrial and Organizational Psychology*, 2: 205-210.
- Kim, T. Shapiro, D.L., Aquino, K., Lim, V.K.G., & Bennett, R. 2008. Workplace offense and victims' reactions: The effects of victim-offender (dis)similarity, offense type, and cultural differences. *Journal of Organizational Behavior*, 29: 415-433.
- Shao, R., Aquino, K., & Freeman, D. 2008. Beyond moral reasoning: A review of moral identity research and its implications for business ethics. *Business Ethics Quarterly*, 18: 513-540. Winner of 2008 *Best Paper Award* for articles appearing in *Business Ethics Quarterly*.
- Thau, S., Aquino, K., & Bommer, W. 2008. How employee race moderates the relationship between non-contingent punishment and organizational citizenship behaviors: A test of the negative adaptation hypothesis. *Social Justice Research*, 21: 297-312.
- Aquino, K., Reed, A. II, Thau, S., & Freeman, D. 2007. A grotesque and dark beauty: How the self-importance of moral identity and the mechanisms of moral disengagement influence cognitive and emotional reactions to war. *Journal of Experimental Social Psychology*, 43: 385-392.
- Reed, A. II, Aquino, K., & Levy, E. 2007. Moral identity and judgments of charitable behaviors. *Journal of Marketing*, 71: 178-193.
- Thau, S., Aquino, K., & Poortvliet, M. 2007. Self-defeating behaviors in organizations: The relationship between thwarted belonging and interpersonal work behaviors. *Journal of Applied Psychology*, 92: 840-847.
- Thau, S., Aquino, K., & Wittek, R. 2007. An extension of uncertainty management theory to the self: The relationship between justice, social comparison orientation, and antisocial work behaviors. *Journal of Applied Psychology*, 92: 250-258.
- Tripp, T.M., Bies, R.J., & Aquino, K. 2007. A vigilante model of justice: Revenge, reconciliation, forgiveness, and avoidance. *Social Justice Research*, 20: 10-34.
- Aquino, K., Tripp, T.M., & Bies, R.J. 2006. Getting even or moving on: Power, procedural justice, and types of offense as predictors of revenge, forgiveness, reconciliation, and avoidance in organizations. *Journal of Applied Psychology*, 91: 653-668.

- Eder, P., Aquino, K., Turner, C., & Reed, A. 2006. II. Punishing those responsible for Abu Ghraib: The influence of the negative reciprocity norm (NRN). *Journal of Political Psychology*, 27: 807-821.
- Aquino, K. & Becker, T. 2005. Lying in negotiations: How individual and situational factors influence the use of neutralization strategies. *Journal of Organization Behavior*, 58: 661-679.
- Aquino, K. & Serva, M. 2005. Using dual role assignment to improve group dynamics and performance: The effects of facilitating social capital in teams. *Journal of Management Education*, 29: 17-38.
- Aquino, K., Stewart, M., & Reed, A. II. 2005. How social dominance orientation and job status affect perceptions of African-American affirmative action beneficiaries. *Personnel Psychology*, 58: 703-744.
- Aquino, K., Douglas, S., & Martinko, M.J. 2004. Overt expressions of anger in response to perceived victimization: The moderating effects of attributional style and organizational norms. *Journal of Occupational Health Psychology*, 9: 152-164.
- Aquino, K., Galperin, B. & Bennett, R.J. 2004. Social status and aggressiveness as moderators of the relationship between interactional justice and workplace deviance. *Journal of Applied Social Psychology*, 34: 1001-1029.
- Aquino, K. & Lamertz, K. 2004. A relational model of workplace victimization: Social roles and patterns of victimization in dyadic relationships. *Journal of Applied Psychology*, 89: 10223-1034.
- Lamertz, K. & Aquino, K. 2004. Social power, social status and perceptual similarity of workplace victimization: A social network analysis of stratification. *Human Relations*, 57: 795-822.
- Aquino, K., Grover, S.L., Goldman, B., & Folger, R. 2003. When push doesn't come to shove: Interpersonal forgiveness in workplace relationships. *Journal of Management Inquiry*, 12: 209-216.
- Aquino, K. & Bommer, W.H. 2003. Preferential mistreatment: How victim status moderates the relationship between organizational citizenship behavior and workplace victimization. *Organization Science*, 4: 274-285.
- Aquino, K. & Douglas, S. 2003. Revenge attitudes and hierarchical status as moderators of the relation between identity threat and antisocial behavior in organizations. *Organizational Behavior and Human Decision Processes*, 90: 195-208.

- Reed, A. II & Aquino, K. 2003. Moral identity and the circle of moral regard towards out-groups. *Journal of Personality and Social Psychology*, 84: 1270-1286.
- Aquino, K. & Byron, K. 2002. Dominating interpersonal behavior and perceived victimization in groups: Evidence for a curvilinear relationship. *Journal of Management*, 28: 69-87.
- Aquino, K. & Reed, A. II. 2002. The self-importance of moral identity. *Journal of Personality and Social Psychology*, 83: 1423-1440.
- Tripp, T.M., Bies, R.J., & Aquino, K. 2002. Poetic justice or petty jealousy? The aesthetics of revenge. *Organizational Behavior and Human Decision Processes*, 89: 966-984.
- Aquino, K., Tripp, T.M., & Bies, R.J. 2001. How employees respond to personal offense: The effects of victim and offender status on revenge and reconciliation in the workplace. *Journal of Applied Psychology*, 86: 52-59.
- Aquino, K. 2000. Structural and individual determinants of workplace victimization: The effects of hierarchical status and conflict management style. *Journal of Management*, 26: 171-193.
- Aquino, K. & Bradfield, M. 2000. Perceived victimization in the workplace: The role of situational factors and victim characteristics. *Organization Science*, 11: 525-537.
- Houghton, S., Simon, M., Aquino, K., & Goldberg, C. 2000. No safety in numbers: The effects of cognitive biases on risk perception at the team level. *Group and Organization Management*, 25: 325-353.
- Aquino, K., Grover, S.L., Bradfield, M., & Allen, D.G. 1999. The effects of negative affectivity, hierarchical status, and self-determination on workplace victimization. *Academy of Management Journal*, 42: 260-272.
- Aquino, K., Lewis, M.U, & Bradfield, M. 1999. Justice constructs, negative affectivity, and employee deviance: A proposed model and empirical test. *Journal of Organizational Behavior*, 20: 1073-1091.
- Bradfield, M. & Aquino, K. 1999. The effects of blame attributions and offender likableness on revenge and forgiveness in the workplace. *Journal of Management*, 25: 607-631.
- Simon, M., Houghton, S., & Aquino, K. 1999. Cognitive biases, risk perception, and venture formation: How individuals decide to start companies. *Journal of Business Venturing*, 15: 113-134.

- Aquino, K. 1998. The effects of normative context and the availability of alternatives on the use of deception in negotiation. *International Journal of Conflict Management*, 9: 195-217.
- Aquino, K. & Reed, A., II. 1998. A social dilemma perspective on cooperative behavior in organizations: The effects of scarcity, communication, and unequal access on the use of a shared resource. *Group and Organization Management*, 23: 390-413.
- Aquino, K., Griffeth, R.W., Allen, D.G., & Hom, P 1997. Outcome and supervisory satisfaction as predictors of turnover: A test of a referent cognitions model. *Academy of Management Journal*, 40: 1208-1227.
- Aquino, K. 1995. Relationships among pay inequity, perceptions of procedural justice, and organizational citizenship. *Employee Responsibilities and Rights Journal*, 8: 21-33.
- Aquino, K. 1995. An exploratory study of organizational values in jails. *International Journal of Value Based Management*, 8: 99-115.
- Rousseau, D.M. & Aquino, K. 1993. Fairness and implied contract obligations in job terminations: The role of management practices and procedural justice. *Human Performance*, 6: 135-149.
- Aquino, K., Steisel, V. & Kay, A. 1992. The effects of resource distribution, voice, and decision framing on the provision of public goods. *Journal of Conflict Resolution*, 36: 665-687.
- Komorita, S.S., Aquino, K.F., & Ellis, A.L. 1989. Coalition bargaining: A comparison of theories based on allocation norms and theories based on bargaining strength. *Social Psychology Quarterly*, 52:183-196.

BOOK CHAPTERS

- Aquino, K. 2017. In defense of (a little) moral hypocrisy. In W. Sinnott-Armstrong & C.B. Miller (Eds.) *Moral Psychology* (p. 53-61). Cambridge, MA: MIT Press.
- Winterich, K.P., Mittal, V., & **Aquino, K.** (2015). Moral and political identity. In M.I. Norton, D.D. Rucker, & C. Lamberton (Eds.) *Cambridge Handbook of Consumer Psychology*: Cambridge: Cambridge University Press.
- Goodstein, J., Aquino, K., and Skarlicki, D. 2011. Opening a new conversation in organizational justice: A conceptual model of offender reintegration in organizations, pp. 75-104. In S. W. Gilliland, D. D. Steiner, & D. P. Skarlicki (Eds.), *Emerging Perspectives on Organizational Justice and Ethics*. Charlotte, NC: Information Age Publishing.

- Aquino, K. & O'Reilly, J. 2010. Antisocial behavior at work: The social psychological dynamics of workplace victimization and revenge, pp. 273-296. In D. DeCremer, R. van Dick, & J.Keith Murninghan (Eds.) Social Psychology and Organizations. New York: Routledge.
- Barclay, L. & Aquino, K. 2010. Workplace aggression and violence, pp. 615-640. In *Handbook of Industrial Organizational Psychology*. Washington, DC: American Psychological Association.
- Aquino, K. & Freeman, D. 2009. Moral identity in business situations: A social-cognitive framework for understanding moral functioning, pp. 375-395. In Narvaez, D., & Lapsley, D. (Eds.) *Moral personality, identity and character: Prospects for a field of study*. New York: Cambridge University Press.
- Aquino, K., Reed, A. II, Stewart. M., & Shapiro, D.L. 2005. Self-regulatory identity theory and reactions to fairness enhancing organizational policies, pp. 129-148. In S. Gilliland, D. Steiner, D. Skarlicki, & K. van den Bos (Eds.) Research on Social Issues in Management (Vol 4): What Motivates Fairness in Organizations. Greenwich, CT: IAP.
- Bennett, R. J., Aquino, K. Reed, A. II., & Thau, S. 2005. The normative nature of employee deviance and the impact of moral identity, pp. 107-125. In S. Fox and P. Spector (Eds.) *Counteproductive work behavior: Investigations of actors and targets.* Washington, DC: American Psychological Association.

RESEARCH GRANTS RECEIVED

- 2016 Social Sciences and Humanities Research Council Grant for a projected titled <u>The</u> effect of desire on willpower and food quality-quantity tradeoffs (co-applicant with Yann Cornil and Pierre Chandon) (\$151,000)
- 2013 Sauder School of Business Research Grant for a project titled <u>Developing a measure of moral motivation</u>. (\$2,000)
- 2012 P, H & N Centre for Financial Research Grant for a project titled <u>A study of sin stocks</u>. (\$6,000)
- 2012 Social Sciences and Humanities Research Council Grant for a projected titled Effective reintegration in organizations (co-applicant with Jerry Goodstein, Dan Skarlicki, & Tyler Okimoto) (\$171,885)
- 2011 Social Sciences and Humanities Research Council Grant for a project titled <u>Customer biases in service encounters</u> (co-applicant with Arjun Bhardwaj) (\$52,546)
- 2011 Sauder School of Business Research Grant for a projected titled A study of

| intrasexual | conflict and | hostility | at work. | (\$7.730) |
|-------------|--------------|-----------|----------|-----------|
| | | | | |

- 2010 Social Sciences and Humanities Research Council Grant for a project titled Moral identity and its influence on rational and intuitive decision making (\$73,588)
- 2009 Social Sciences and Humanities Research Council Grant for a project titled Third party responses to injustice (\$6000)
- 2007 Social Sciences and Humanities Research Council Grant for a project titled Moral identity as predictor of prosocial and antisocial workplace behaviors (\$84,035)
- Hampton Research Grant for a project titled <u>The role of technology in influencing moral behavior</u> (co-investigator with Ron Cenfetelli) (\$14,930)
- 2006 Hampton Small Research Grant for a projected titled What motivates the purchase of luxury brands (\$1700)
- 2003 University of Delaware College of Business Summer Research Grant (\$6,000)
- 2002 University of Delaware General University Grant (\$6000)
- 2002 Templeton Foundation Young Scholars Positive Psychology Award (coinvestigator with Americus Reed II) (\$10,000)
- 2001 University of Delaware College of Business Summer Research Grant (\$8,000)
- 1996 Georgia State University Research Initiation grant titled <u>Forgiveness as a response to personal offense in organizations</u> (\$5,000).
- 1996 Consortium on Multi-Party Conflict Resolution grant titled <u>A test of functional relationships between structure, influence tactics, and individual conflict style</u> (\$2,500).
- 1995 Consortium on Multi-Party Conflict Resolution grant titled <u>Identifying the</u> <u>antecedents of workplace violence</u>: A justice perspective (\$3,000).
- Dispute Resolution Research Center grant titled <u>The effects of justice norms and</u> procedures on the provision of a public good (\$1,850).
- Dispute Resolution Research Center grant titled <u>The effects of social group</u> identity and resource characteristics on the provision of a public good (Principal Investigator, \$2,200).

RESEARCH INTERESTS

Moral Psychology, Workplace Victimization, Revenge and Forgiveness, Status and Social Dominance, Discrimination, Social and Organizational Justice

TEACHING INTERESTS

Organizational Behavior, Interpersonal Dynamics, Negotiation, Power and Politics, Business in Literature, Business and Management Values

SERVICE TO THE PROFESSION

Associate editor: <u>Journal of Management (2011-2014)</u>

Editorial board: Organizational Psychology Review (present)

Academy of Management Review (2011-2014)

Ad hoc reviewer: Academy of Management Journal

Administrative Science Quarterly

Aggressive Behavior
Business Ethics Quarterly

<u>Human Performance</u> Human Relations

European Journal of Social Psychology

International Journal of Conflict Management

Journal of Applied Psychology
Journal of Business Ethics
Journal of Consumer Psychology

Journal of Experimental Social Psychology

Journal of Management Inquiry Journal of Management Studies

Journal of Marketing

<u>Journal of Marketing Research</u> Journal of Organizational Behavior

Journal of Occupational Health Psychology

Journal of Positive Psychology

Journal of Personality and Social Psychology

Journal of Positive Psychology

Organization Science

Organizational Behavior and Human Decision Processes

<u>Personnel Psychology</u> Psychological Science

Strategic Management Journal

Social Psychology Quarterly

Reviewer: <u>National Science Foundation</u>

Social Science Research Council of Canada

Interactive Papers Chair 2004 Academy of Management Meetings

William H. Newman Award Chair 2005 Academy of Management Meetings

PROFESSIONAL AFFILIATIONS

Academy of Management Society for Industrial Organizational Psychologists Southern Management Association